

## E Award Winners Cash In on Kellogg Advanced Management Executive Program at Northwestern University.



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*Lisa Hanlon, CEO of Teltech Group and  
Rueben D'Souza, Principal Managing  
Partner of RD Data Solutions*

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Lisa Hanlon, CEO of Teltech Group and Rueben D'Souza, Principal Managing Partner of RD Data Solutions recently had the opportunity to attend the National Minority Supplier Development Council's (NMSDC) Advanced Management Education Program (AMEP) held at Northwestern University's Kellogg School of Business. The week-long session provided attendees with relevant information to grow their business to the next level.

"This was a very insightful session," remarked Hanlon. "Our company has been successful in our industry, but AMEP provided insight on how to expand and grow our company beyond its current boundaries and focus. It was a timely experience for me and I intend to put some of the tools and thought-processes to work to accelerate our company's growth."

D'Souza agreed that the intense AMEP curriculum provided strong analysis of financials, mergers and acquisition understanding, brand protection, innovation strategies and more. AMEP attendees have the opportunity to work and network with other minority-owned business leaders from around the in an all-in, one-week setting held at Northwestern University.

To be eligible for the program the companies must have been certified by NMSDC for at least three years, demonstrate growth and have revenues greater than \$3 million annually. In addition, they must be recommended by a corporate member to attend the class.

In the case of Hanlon and D'Souza they were both recommended to attend by D/FW MSDC. Each is an E Award Supplier of the Year winner. The local award not only comes with recognition as the Supplier of the Year, but a full scholarship funded by the Council to attend the program. Teltech Group won the Dallas/Fort Worth Minority Supplier Development Council's (D/FW MSDC) Supplier of the Year E (Excellence) Award for Class III (revenues between \$10 million and \$50 million) in 2017. RD Data Solutions was the 2016 E Award Supplier of the Year for Class II (revenues between \$1 million and \$10 million). Supplier of the Year is awarded to companies who have demonstrated excellence in operation, growth and commitment to the community.

### **About Teltech Group**

Teltech Group delivers creative technology solutions that help clients manage their assets, maintain connectivity, respond to emergency and disaster situations and improve their business performance. Their services include life-cycle asset management, reclaim-recycle-redeploy services, solar energy solutions, innovative emergency response technology solutions and professional services support. In addition, the firm has recently expanded its offerings to include consulting and compliance support related to data protection (personal and business) solutions. For further information related to Teltech, please contact us at 972.466.0480 or visit our website at [teltech.com](http://teltech.com).

### **About RD Data Solutions**

RD Data Solutions is a SAP technology firm based in Texas. Founded in 2002 in response to the growing demand for SAP professionals, the company delivers a wide range of SAP R/3, SAP HCM and Netweaver consulting services Governance and Risk assessments, Best practices in effective Offshoring and SAP BI, BO and BPC training. In addition, the company provides SAP recruiting services. RDDS has created its own Best Practices and Implementation tool kit in most of the above modules. These services are being used by private and public sector agencies. For further information, visit us on LinkedIn at <https://www.linkedin.com/company/rd-data-solutions/>.